

**PUBLIC NOTICE**  
**MIRACLE MILE IMPROVEMENT DISTRICT**  
**BOARD OF DIRECTORS GENERAL MONTHLY MEETING**

**DATE:** 4:00PM, WEDNESDAY, APRIL 12, 2023

**PLACE:** **IN-PERSON LOCATION:**  
SUSD Annex (former Bank of America) 1661 Pacific Avenue

**TO:** **MMID Board Members:** Tina Wells Lee, Lisa Whirlow, Jean Callahan, Juanita Pasley, Rex Dhatt, Jeff Dundas, Jeff Gamboni, Manuel Guizar, Tammy Nguyen, John V. Precissi, Nicole Snyder, Rachelle Turner, Yonie Young  
Executive Director: Kim Byrd

**GENERAL MEETING REQUIREMENTS:**

**Brown Act:** All MMID Board meetings are held pursuant to the Brown Act as codified in Government Code Section 54957.5.

**Public Comments:** The law provides the opportunity for the public to be heard on any item within the subject matter jurisdiction of the Board, before or during the discussion of that item by the Board. For all items, including items not on the agenda, the public comment time is at the start of each meeting and is limited to five minutes per person unless additional time is granted by the meeting chairperson. State law does not allow action to be taken on an issue not listed on the agenda.

**AGENDA**

1. Call to Order Open Session – *Tina Wells Lee, Board President*
2. Public Comments
3. Capital Improvement Project – *Steve Sievers, from the office of Assemblyman Villapudua*
4. Minutes of the March 8, 2023, General Board Meeting – *Juanita Pasley (ACTION)*
5. March 2023 Financial Statements – *Jean Callahan (ACTION)*
6. City of Stockton Announcements & Project Updates – *Nicole Snyder*
7. Executive Director Report – *Kim Byrd*
  - a. Non-Merchant Pop Up
  - b. Pacific Partners MOA 2023-2024
  - c. En Blanc BOD Ask
8. Committees Assignments & Reports
  - a. Bylaws – *Yonie Young*
  - b. Events & Promotions – *Juanita Pasley*
  - c. Civil Sidewalk – *Rex Dhatt*
  - d. Miracle Mile Overlay (Adhoc) – *Jeff Gamboni*
9. Member Requests/Announcements

Adjournment

**Next MMID Board of Directors General Meeting Scheduled Wednesday, May 10, 2023**

*If any accommodations are needed, please contact [info@stocktonmiraclemile.com](mailto:info@stocktonmiraclemile.com).  
Requests should be made as soon as possible, but at least 24 hours prior to the scheduled meeting.*

# MIRACLE MILE IMPROVEMENT DISTRICT GENERAL MEETING BOARD OF DIRECTORS

## MINUTES OF THE MEETING

Wednesday, March 8, 2023

In-Person Meeting – SUSD Annex

**PRESENT:** Tina Wells Lee, Lisa Whirlow, Jean Callahan, Juanita Pasley, Rex Dhatt, Jeff Dundas, Jeff Gamboni, Tammy Nguyen, Rachelle Turner, Manuel Guizar, Nicole Snyder, Kim Byrd

**ABSENT:** John Precissi, Yonie Young

**GUESTS:** Steven Sievers, Christine C, Max Calder, Jay Halva, Roberto Rodriguez, Dodgie Vidad

1. **Meeting Called to Order** at 4:04pm by Tina Wells-Lee, Board President

2. **Public Comments:**

**Dodgie Vidad** – Street Safety Project

Pedestrian safety – Bump-outs & crosswalk at Adams - Design is in the finalizing stages to be completed in about a month, shooting for the summer to get the project going.

Parking lots – The city is looking for contractors to bid on the plans for the parking lots. Hoping to have that part completed by the summer.

RFP for Pacific & Elm, almost ready to go.

Flashing red lights project – Dodgie reported on the analysis that was done of the flashing lights at different times of the day. Optimal time for flashing is close to 8pm. Otherwise there is too much traffic backing up and traffic is diverting to the side streets. The board questioned starting the flashing lights at 7pm, Dodgie will look into the possibility of making that happening and will report back.

3. **Bike Share Update: Mobility Development Foundation**

Jay Halva spoke on behalf of the Bike Stockton program. He stated that the packet was submitted to the city of Stockton. Jay went over the proposal for bike racking that will be installed onto the Miracle Mile. Bike racks will be installed on Bedford Avenue just West of Pacific Avenue.

Bike-ability – looking to promote riders to ride on the side streets – use the Kensington trail. Bedford has a straight line to Kensington trail, allowing users to safely .

Open to seeing how it goes and willing to adjust after the launch. App is called: Bike Stockton. Launch event will be April 1, 2023. Funded by a grant, grant goes until 2024. After that they are looking for other funding opportunities. Based on the launch of a successful pilot. If it is not successful, they would remove the biking racks. If something doesn't work, they are willing to consider other options. Jeff Gamboni voiced concerned about the placement on Bedford (being too narrow), asked is there somewhere with more space to place the racks? A second spot near El Chilango Chido was also considered. Another possible area could be near the old See's Candies. Using the west side of the street would be ideal. Asked about the possibility of pouring a pad of concrete for the racks, but the bike racks will be nothing permanent. Racks could be installed/taken out within 1.5 to 2 hours.

4. **Capital Improvement Project: - Steve Sievers**

Update: There is a spot on the committee for a member of the bike project group. Tentatively there are 21 groups that will be selected from: Two residents of the Miracle Mile (by application), A City Council member, One commercial property owner, One business owner w/ property, One business owner w/ no property. One from City of Stockton planning commission, 1 UOP representative, One representative from Delta College, One from the local cruising, One from farmers market, One law enforcement, One public safety, One from Stockton Chamber of Commerce, One from Asian Chamber of Commerce, One

from local rotary, One architect/civil engineer, One from Stockton Biking program. Next meeting is 3/23/23. People who are currently making the list is the assemblyman's office, Caltrans, and the City of Stockton. Goal of the committee is to come up with a design that will improve economic growth and traffic safety. Nicole S. asked why is the Hispanic & African American chambers not included? Steve was not sure but said that there is a possibility that those chambers will be included.

Lisa W- We are 6 months in, why is the committee not chosen yet? Steve said that it is a process that takes some time, and they are working on it.

Juanita P. – How long is the application process going to take once it is released? Steve stated that he has no idea right now.

They want a put together a group that has an interest in the project. Meetings will be twice a month until project is complete. Steve will be back at the next meeting, please contact with any questions. Steve reiterated that no one has been picked for the committee as of yet.

**5. Minutes of the 2/8/23, General Board Meeting**

**MOTION to approve Minutes of February 8, 2023**

**Motion:** Rachelle Turner **Second:** Lisa Whirlow **Vote:** 10/11 **Abstentions:** 1

**Motion Approved**

**6. February 2023 Financial Statements – Jean Callahan**

**MOTION to approve Financial Statements –**

**Motion:** Manny Guizar **Second:** Juanita Pasley **Vote:** 11/11 **Abstentions:** 0

**Motion Approved**

**7. Approval of proposed Bike Share location**

Tina asked for the board approval of the bike share location. Rex wants to approve then revisit. Made a motion to approve.

**Motion:** Rex Dhatt **Second:** Jean Callahan **Vote:** 9/11 **Nay:** 2/11 (Gamboni, Dundas)

**8. Approval of Security Camera RFP – Rex Dhatt**

Board approved \$70K in 2022 for funds to find an RFP for cameras/installation along with a monitoring program. Proposals will be sent, and we will be looking for companies with quotes. Rex has spoken with President Callahan from UOP about helping to monitor the camera system. Question presented to the board: What kind of timeline are we willing to put in the RFP?

Jeff Dundas: Thinks that it should be 60 days.

List of vendors? Currently Kim has 3 vendors. Asked Nicole S. (City) for help with getting more sources. Can also look nationally for vendors.

Nicole recommended to post on social media for possible interest.

April 1, 2023 – RFP's will be distributed.

May 15, 2023 – Deadline to respond.

**Motion to approve draft of security RFP:**

**Motion:** Jeff Dundas **Second:** Manny Guizar **Vote:** 11/11 **Abstentions:** 0

**Motion Approved**

**9. City of Stockton Announcements & Project Updates – Nicole Snyder**

Working with Kim to finalize all annual items by April 18, 2023. Need a PowerPoint for all items.

Nicole has been pulled to a special project which has conflicted with the MMID meetings.

## 10. Executive Director Report – Kim Byrd

Recommended the creation of an Adhoc committee to aid in district economic development. The idea stemmed for the overlay Adhoc committee, to help property owners fill vacant spaces, improvement maintenance of buildings, and communication grant opportunities that are available to improve the appearance and value of the property. Let them know about the micro grant, help facilitate the occupancy on the Mile. This will help to formalize and create a best practice to help property owners. As of now, it is very hard to get some property owners to work with the MMID, but the more info we can get them the better.

Independent pop ups – Business license & insurance was required for all pop ups. Business owner permission was required. They cannot compete with the businesses. Talks of hosting the Whimsy Market on the Mile.

Manny G. – Does the market bring us money to the MMID? Kim stated that, while we do receive some income, is it enough to be worth it?

Food Truck Frenzy – Nicole S. stated a food truck ordinance is in the works. Ordinance will stipulate once it is approved.

Stockton Cruise Night – Coming back in May. Should Justin have to formalize the process? Talks with SPD about formalizing the event.

## 11. Committees Assignments

- a. **Bylaws** – no report at this time
- b. **Events & Promotions** – Juanita Pasley, Rachelle Turner, Tammy Nguyen, John Precissi, Tina Wells-Lee – Meeting with Goodstock to coordinate delivery of MMID signature events.
- c. **Civil Sidewalk** – Rex Dhatt, Tammy Nguyen, Jeff Gamboni, John Precissi, Jeff Dundas, Yonie Young, Juanita Pasley, Tina Wells-Lee, Jean Callahan  
Rex stated that we had covered everything already pertaining to civil sidewalk.
- d. **Miracle Mile Overlay (Adhoc)** – Jeff Gamboni, Kim Byrd – Update: Jeff Gamboni wants to reschedule a tree pruning. Continuing to meet at LDA. Workshop scheduled for 3/16 @ 5pm-7pm at the downtown library.

## 12. Member Requests/Announcements

Putting a table together for the Asian Chamber awards dinner. 3/23 from 5pm-7pm.

Tina Wells-Lee – Met with Congressman Josh Harder, stopped in several businesses on the Mile. We will continue to work on the relationship with the MMID and the Congressman.

Lisa Whirlow– There was a meeting today (3/8) with Chief McFadden. Suggestion to set up a meeting with the new district attorney.

**Adjournment** – Motion to adjourn made by Manny Guizar @ 5:54pm



# Board of Directors Report

Miracle Mile Improvement District  
Monthly Financials

Prepared by  
MMID Finance Committee

Prepared on  
April 10, 2023

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# Balance Sheet

As of February 28, 2023

	<b>Total</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
F&M Checking	80,030.03
F&M Emergency Reserve x619	23,211.64
<b>Total Bank Accounts</b>	<b>103,241.67</b>
<b>Total Current Assets</b>	<b>103,241.67</b>
<b>Fixed Assets</b>	
Accumulated Depreciation	-1,526.01
Fixed Asset Furniture	1,526.01
<b>Total Fixed Assets</b>	<b>0.00</b>
<b>TOTAL ASSETS</b>	<b>\$103,241.67</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Total Liabilities</b>	
<b>Equity</b>	
Opening Balance Equity	-0.06
Retained Earnings	98,655.34
Net Income	4,586.39
<b>Total Equity</b>	<b>103,241.67</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$103,241.67</b>

# Financial Report Highlights

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# Balance Sheet

As of March 31, 2023

	<b>Total</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
F&M Checking	28,128.39
F&M Emergency Reserve x619	23,213.26
<b>Total Bank Accounts</b>	<b>51,341.65</b>
<b>Total Current Assets</b>	<b>51,341.65</b>
<b>Fixed Assets</b>	
Accumulated Depreciation	-1,526.01
Fixed Asset Furniture	1,526.01
<b>Total Fixed Assets</b>	<b>0.00</b>
<b>TOTAL ASSETS</b>	<b>\$51,341.65</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Total Liabilities</b>	
<b>Equity</b>	
Opening Balance Equity	-0.06
Retained Earnings	98,021.18
Net Income	-46,679.47
<b>Total Equity</b>	<b>51,341.65</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$51,341.65</b>

# Profit and Loss by Month

January - March, 2023

	Jan 2023	Feb 2023	Mar 2023	Total
<b>INCOME</b>				
<b>NON-ASSESSED INCOME</b>				
Event Income				0.00
Event Pop-Up Nights	2,752.45	193.90	439.47	3,385.82
<b>Total Event Income</b>	<b>2,752.45</b>	<b>193.90</b>	<b>439.47</b>	<b>3,385.82</b>
Grant Income	50,000.00			50,000.00
Interest Income			1.62	1.62
<b>Total NON-ASSESSED INCOME</b>	<b>52,752.45</b>	<b>193.90</b>	<b>441.09</b>	<b>53,387.44</b>
Uncategorized Income			31.49	31.49
<b>Total Income</b>	<b>52,752.45</b>	<b>193.90</b>	<b>472.58</b>	<b>53,418.93</b>
<b>GROSS PROFIT</b>				
	<b>52,752.45</b>	<b>193.90</b>	<b>472.58</b>	<b>53,418.93</b>
<b>EXPENSES</b>				
<b>CIVIL SIDEWALK</b>				
Banner Pole Retrofit (ARPA Grant Funded)	847.85		29,544.00	30,391.85
Enhanced Maintenance				0.00
Contract Maintenance Services	5,435.04	5,435.04	5,435.04	16,305.12
Repair & Maintenance Supplies	56.24		85.90	142.14
Waste Management Service	289.57	744.89		1,034.46
<b>Total Enhanced Maintenance</b>	<b>5,780.85</b>	<b>6,179.93</b>	<b>5,520.94</b>	<b>17,481.72</b>
Enhanced Security				0.00
Contract Security Services	8,106.00	8,781.00	7,942.00	24,829.00
<b>Total Enhanced Security</b>	<b>8,106.00</b>	<b>8,781.00</b>	<b>7,942.00</b>	<b>24,829.00</b>
<b>Total CIVIL SIDEWALK</b>	<b>14,734.70</b>	<b>14,960.93</b>	<b>43,006.94</b>	<b>72,702.57</b>
<b>DISTRICT IDENTITY</b>				
Marketing (ARPA Grant Funded)				0.00
Car Show & Concert	1,500.00	1,550.00	1,500.00	4,550.00
En Blanc Event		3,375.00		3,375.00
Holiday Sip & Shop		1,568.75	3,137.50	4,706.25
		2,525.00		2,525.00

	Jan 2023	Feb 2023	Mar 2023	Total
Website Hosting & Services	448.03	90.90	1.50	540.43
<b>Total Marketing (ARPA Grant Funded)</b>	<b>1,948.03</b>	<b>9,109.65</b>	<b>4,639.00</b>	<b>15,696.68</b>
<b>Total DISTRICT IDENTITY</b>	<b>1,948.03</b>	<b>9,109.65</b>	<b>4,639.00</b>	<b>15,696.68</b>
DISTRICT MANAGEMENT & ADMINISTRATION				0.00
Contract Accounting Services	87.50	500.00	1,300.00	1,887.50
Contract Management Services	2,141.36	3,336.74	2,316.13	7,794.23
Insurance Liability / D&O			318.75	318.75
Office/General Administrative				0.00
Dues, Subscriptions & Memberships	12.00	24.00	43.49	79.49
Office Supplies		58.43		58.43
Phone & Internet Service	29.13	29.13	29.13	87.39
<b>Total Office/General Administrative</b>	<b>41.13</b>	<b>111.56</b>	<b>72.62</b>	<b>225.31</b>
QuickBooks	103.36	85.00	85.00	273.36
Storage Lease	1,200.00			1,200.00
<b>Total DISTRICT MANAGEMENT &amp; ADMINISTRATION</b>	<b>3,573.35</b>	<b>4,033.30</b>	<b>4,092.50</b>	<b>11,699.15</b>
<b>Total Expenses</b>	<b>20,256.08</b>	<b>28,103.88</b>	<b>51,738.44</b>	<b>100,098.40</b>
<b>NET OPERATING INCOME</b>	<b>32,496.37</b>	<b>-27,909.98</b>	<b>-51,265.86</b>	<b>-46,679.47</b>
<b>NET INCOME</b>	<b>\$32,496.37</b>	<b>\$ -27,909.98</b>	<b>\$ -51,265.86</b>	<b>\$ -46,679.47</b>

# Actuals to Budget (Y-T-D)

January - March, 2023

	Actual	Budget	over Budget	% of Budget	Total
<b>INCOME</b>					
<b>NON-ASSESSED INCOME</b>					
Event Income		0.00	0.00		
Event Pop-Up Nights	3,385.82		3,385.82		
<b>Total Event Income</b>	<b>3,385.82</b>	<b>0.00</b>	<b>3,385.82</b>		
Grant Income	50,000.00	50,000.00	0.00	100.00 %	
Interest Income	1.62	0.00	1.62		
<b>Total NON-ASSESSED INCOME</b>	<b>53,387.44</b>	<b>50,000.00</b>	<b>3,387.44</b>	<b>106.77 %</b>	
Uncategorized Income	31.49		31.49		
<b>Total Income</b>	<b>53,418.93</b>	<b>50,000.00</b>	<b>3,418.93</b>	<b>106.84 %</b>	
<b>GROSS PROFIT</b>	<b>53,418.93</b>	<b>50,000.00</b>	<b>3,418.93</b>	<b>106.84 %</b>	
<b>EXPENSES</b>					
<b>CIVIL SIDEWALK</b>					
Banner Pole Retrofit (ARPA Grant Funded)	30,391.85	11,651.50	-11,651.50		
Enhanced Maintenance		30,000.00	391.85	101.31 %	
Contract Maintenance Services	16,305.12		16,305.12		
Repair & Maintenance Supplies	142.14		142.14		
Waste Management Service	1,034.46		1,034.46		
<b>Total Enhanced Maintenance</b>	<b>17,481.72</b>		<b>17,481.72</b>		
Enhanced Security					
Contract Security Services	24,829.00		24,829.00		
<b>Total Enhanced Security</b>	<b>24,829.00</b>		<b>24,829.00</b>		
Republic Services - Waste Management		416.67	-416.67		
<b>Total CIVIL SIDEWALK</b>	<b>72,702.57</b>	<b>42,068.17</b>	<b>30,634.40</b>	<b>172.82 %</b>	
<b>DISTRICT IDENTITY</b>					
Marketing (ARPA Grant Funded)	4,550.00	4,166.67	383.33	109.20 %	

	Actual	Budget	over Budget	% of Budget
Total				
Car Show & Concert	3,375.00		3,375.00	
En Blanc Event	4,706.25		4,706.25	
Holiday Sip & Shop	2,525.00		2,525.00	
Website Hosting & Services	540.43	800.00	-259.57	67.55 %
<b>Total Marketing (ARPA Grant Funded)</b>	<b>15,696.68</b>	<b>4,966.67</b>	<b>10,730.01</b>	<b>316.04 %</b>
<b>Total DISTRICT IDENTITY</b>	<b>15,696.68</b>	<b>4,966.67</b>	<b>10,730.01</b>	<b>316.04 %</b>
<b>DISTRICT MANAGEMENT &amp; ADMINISTRATION</b>				
Contract Accounting Services	1,887.50	458.33	1,429.17	411.82 %
Contract Management Services	7,794.23	4,720.00	3,074.23	165.13 %
Insurance Liability / D&O	318.75	0.00	318.75	
Legal & Professional Fees		3,000.00	-3,000.00	
Office/General Administrative		208.33	-208.33	
Dues, Subscriptions & Memberships	79.49		79.49	
Office Supplies	58.43		58.43	
Phone & Internet Service	87.39		87.39	
<b>Total Office/General Administrative</b>	<b>225.31</b>	<b>208.33</b>	<b>16.98</b>	<b>108.15 %</b>
QuickBooks	273.36		273.36	
Storage Lease	1,200.00	1,200.00	0.00	100.00 %
<b>Total DISTRICT MANAGEMENT &amp; ADMINISTRATION</b>	<b>11,699.15</b>	<b>9,586.66</b>	<b>2,112.49</b>	<b>122.04 %</b>
<b>Total Expenses</b>	<b>100,098.40</b>	<b>56,621.50</b>	<b>43,476.90</b>	<b>176.79 %</b>
<b>NET OPERATING INCOME</b>	<b>-46,679.47</b>	<b>-6,621.50</b>	<b>-40,057.97</b>	<b>704.97 %</b>
<b>NET INCOME</b>	<b>\$ -46,679.47</b>	<b>\$ -6,621.50</b>	<b>\$ -40,057.97</b>	<b>704.97 %</b>

# Actuals to Budget (Total)

January - December 2023

	Actual	Budget	over Budget	% of Budget	Total
<b>INCOME</b>					
<b>ASSESSMENT INCOME</b>					
Assessed Properties		188,178.56	-188,178.56		
COS Assessment		21,639.84	-21,639.84		
SUSD Assessment		20,202.00	-20,202.00		
<b>Total ASSESSMENT INCOME</b>		<b>230,020.40</b>	<b>-230,020.40</b>		
<b>NON-ASSESSED INCOME</b>					
Event Income		10,000.00	-10,000.00		
Event Pop-Up Nights	3,676.82		3,676.82		
<b>Total Event Income</b>	<b>3,676.82</b>	<b>10,000.00</b>	<b>-6,323.18</b>	<b>36.77 %</b>	
Grant Income	50,000.00	100,000.00	-50,000.00	50.00 %	
Interest Income	1.62	8.00	-6.38	20.25 %	
Other Non-Assessed Income		94,381.00	-94,381.00		
<b>Total NON-ASSESSED INCOME</b>	<b>53,678.44</b>	<b>204,389.00</b>	<b>-150,710.56</b>	<b>26.26 %</b>	
Uncategorized Income	31.49		31.49		
<b>Total Income</b>	<b>53,709.93</b>	<b>434,409.40</b>	<b>-380,699.47</b>	<b>12.36 %</b>	
<b>GROSS PROFIT</b>					
<b>EXPENSES</b>	<b>53,709.93</b>	<b>434,409.40</b>	<b>-380,699.47</b>	<b>12.36 %</b>	
<b>CIVIL SIDEWALK</b>					
Banner Pole Retrofit (ARPA Grant Funded)	30,391.85	139,818.00	-109,426.15	21.52 %	
Enhanced Maintenance		30,000.00	-30,000.00		
Contract Maintenance Services	16,305.12		16,305.12		
Repair & Maintenance Supplies	154.14		154.14		
Waste Management Service	1,184.04		1,184.04		
<b>Total Enhanced Maintenance</b>	<b>17,643.30</b>		<b>17,643.30</b>		
Enhanced Security					

	Actual	Budget	over Budget	% of Budget
Total				
Contract Security Services	24,829.00		24,829.00	
<b>Total Enhanced Security</b>	<b>24,829.00</b>		<b>24,829.00</b>	
Harding Way Reimbursement Project		94,381.00	-94,381.00	
Republic Services - Waste Management		5,000.00	-5,000.00	
<b>Total CIVIL SIDEWALK</b>	<b>72,864.15</b>	<b>269,199.00</b>	<b>-196,334.85</b>	<b>27.07 %</b>
<b>DISTRICT IDENTITY</b>				
Event Expenses	48.00	30,000.00	-29,952.00	0.16 %
Marketing (ARPA Grant Funded)	4,550.00	50,000.00	-45,450.00	9.10 %
Car Show & Concert	5,062.50		5,062.50	
En Blanc Event	4,706.25		4,706.25	
Holiday Sip & Shop	2,525.00		2,525.00	
Website Hosting & Services	541.93	800.00	-258.07	67.74 %
<b>Total Marketing (ARPA Grant Funded)</b>	<b>17,385.68</b>	<b>50,800.00</b>	<b>-33,414.32</b>	<b>34.22 %</b>
<b>Total DISTRICT IDENTITY</b>	<b>17,433.68</b>	<b>80,800.00</b>	<b>-63,366.32</b>	<b>21.58 %</b>
<b>DISTRICT MANAGEMENT &amp; ADMINISTRATION</b>				
Contract Accounting Services	3,037.50	5,500.00	-2,462.50	55.23 %
Contract Management Services	7,794.23	56,640.00	-48,845.77	13.76 %
Insurance Liability / D&O	318.75	11,000.00	-10,681.25	2.90 %
Legal & Professional Fees		3,000.00	-3,000.00	
Office/General Administrative		2,500.00	-2,500.00	
Dues, Subscriptions & Memberships	79.49		79.49	
Office Supplies	58.43		58.43	
Phone & Internet Service	116.52		116.52	
<b>Total Office/General Administrative</b>	<b>254.44</b>	<b>2,500.00</b>	<b>-2,245.56</b>	<b>10.18 %</b>
QuickBooks	273.36		273.36	
Storage Lease	1,200.00	1,200.00	0.00	100.00 %
<b>Total DISTRICT MANAGEMENT &amp; ADMINISTRATION</b>	<b>12,878.28</b>	<b>79,840.00</b>	<b>-66,961.72</b>	<b>16.13 %</b>
<b>Total Expenses</b>	<b>103,176.11</b>	<b>429,839.00</b>	<b>-326,662.89</b>	<b>24.00 %</b>
<b>NET OPERATING INCOME</b>	<b>-49,466.18</b>	<b>4,570.40</b>	<b>-54,036.58</b>	<b>-1,082.32 %</b>

	Actual	Budget	over Budget	% of Budget
NET INCOME	\$ -49,466.18	\$4,570.40	\$ -54,036.58	-1,082.32 %
Total				



## **Appendix: Contractor Services**

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### **CIVIL SIDEWALK (Clean & Safe)**

Enhanced Maintenance Services provided by Downtown Stockton Alliance (DSA)

Enhanced Security Services provided by Hammer Head Security

Waste Management Service provided by Republic Services

### **DISTRICT IDENTITY (Marketing & Events)**

Social Media Services provided by Katie Siegfried, 19 Colors Marketing

Event Coordinator Services provided by Goodstock

### **DISTRICT MANAGEMENT & ADMINISTRATION**

District Management Services provided by Kim Byrd

Bookkeeping Services provided by Kim Potts

Insurance Provider is F.J. Dietrich & Co. Insurance Services