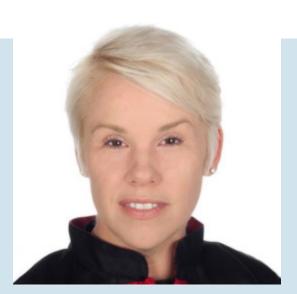
# MPROVEMENT DISTRICT 2023 ANNUAL REPORT



"Change is the law of life and those who look only to the past or present are certain to miss the future."

~ John F. Kennedy



Kimberly Byrd
Executive Director 2023

99

On behalf of the Miracle Mile Community Improvement District (MMCID) and our Board of Directors, we present this 2023 Annual Report to all Miracle Mile property owners, merchant business owners and representatives of the City of Stockton.

The attached report highlights our major organizational accomplishments last year and financial performance in the fiscal year ending December 31, 2023.

In 2023, a year of change, the Miracle Mile Property & Business Improvement District began its transition to become the Miracle Mile Community Improvement District, and successfully applied to be recognized as a 501(c)(3) Non-Profit Public Benefit organization. A once in a generation opportunity, as a result of AB-179, an initiative made possible through the dedicated efforts of Assemblymember Carlos Villapudua, secured \$20 million earmarked for Miracle Mile improvements and revitalization.

The MMCID has working diligently to raise the funds necessary to implement its Security Camera and monitoring program. I am glad to report the long awaiting program will roll out in February 2024.

I am very excited to be a part of the transformative change of the Miracle Mile, where we hope property and business owners, as well as our neighboring residents and partners will participate and enjoy the revitalization efforts of our Miracle Mile community.

Kimberly Byrd



## **□** index

District Welcome	02
Index	03
Introduction	04
Mission	05
Board Officers	06
Board of Directors	07
District General Information	08
2023 Financial Review	09
Enhanced Safety & Security	10
Enhanced Maintenance	11
Social Media Marketing	12-13
Mile Events & Projects	14-16
Looking Ahead To 2024 & Beyond	17

004 >>>>>

### our district

## The Mission of the MMCID is

To foster the economic vitality, value, and appeal of the Miracle Mile.

#### Introduction

The Miracle Mile Community
Improvement District (MMCID)
was formed as a non-profit
organization to improve the
safety, security, appearance, and
economic growth of the area. The
Miracle Mile District includes all
properties fronting Pacific Avenue
from Alpine to Harding, and those
businesses on Harding Way from
El Dorado Street to Lincoln Street.



There are NI within the district a businesses c

## letter from the board president

2023 was a transition year for the Miracle Mile Improvement District. To improve its future, the organization converted to a 501(c)(3). This new corporate structure provides the Miracle Mile Community Improvement District (MMCID) with 1) the ability to apply for non-profit grants, 2) limits renewals every 20 years versus 5 years, and 3) allows the Board to increase property tax assessments to cover the rising costs of maintenance and security. Without this conversion, the original District did not have the ability to seek additional property tax funding.

Besides the governance changes, several key events were held on the Mile. Our major fundraiser, En Blanc, was held in Tuxedo Plaza in June. The event enjoyed over 300 guests who enjoyed an outside dinning event with live music and dancing. University of Pacific



Tina Wells Lee Board President 2023

students were welcomed to the Mile on a beautiful August evening. Besides exploring our boutiques and dining at our restaurants, they enjoyed a DJ and ferris wheel rides. Leading into the Fall, our Car Show again attracted over 1000 of car enthusiasts who dined at local restaurants and listened to live music.

With the announced \$20,000,000 grant awarded to the City of Stockton for the Miracle Mile due to the efforts of our Assemblyman Carlos Villapudua, we are looking forward to bringing the Mile back to her glory days.

Jina Wells Lee

NETY-SEVEN property owners and over **ONE HUNDRED SIXTY** all the Miracle Mile home!

006 >>>>>

## our board officers





Tina Wells Lee Business Owner Board President

Lisa Whirlow Property Owner Vice President



Juanita Pasley
Business Owner
Secretary



Jean Callahan UOP Representative Treasurer



## meet the directors



Rex Dhatt
Property Owner
January - December



Jeff Gamboni Property Owner January - December



Tammy Nguyen Business Owner January - December

### MMID Board

Our board of directors consists of thirteen (13) members: seven (7) property owners, three (3) merchant business owners and one (1) appointed representative from the Stockton Unified School District, the City of Stockton & University of the Pacific respectively.



John V. Precissi Property Owner January - December



Yonie Young Business Owner January - December



Jeff Dundas SUSD Representative January – June



Brian Wight SUSD Representative June - December



Manuel Guizar Property Owner



Nicole Snyder COS Representative January-May



Carrie Wright
COS Representative
June - December



Rachelle Turner Property Owner

The role of the volunteer board is to set the annual strategic plan for the district, provide financial oversight and give direction, via vote, to the Executive Director whom is the sole compensated individual of the organization.

>>> The Board of Directors meets regularly on the second Tuesday of every month at 4:00pm. Meeting locations and/or virtual meeting details are available in advance on our district website.





#### district information

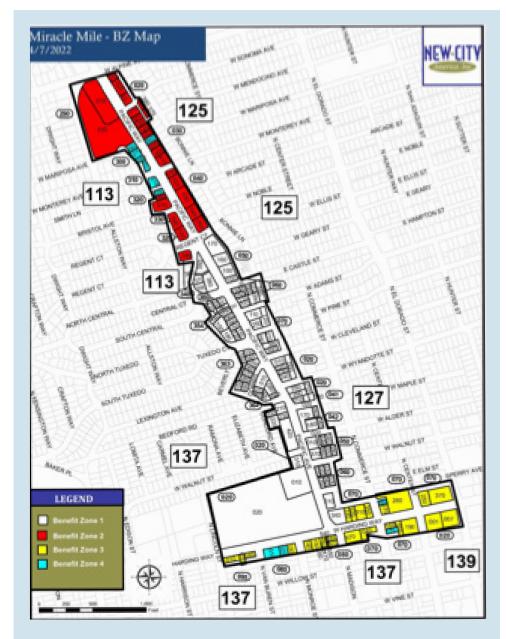
The Miracle Mile Community
Improvement District (Miracle
Mile CID) is a community benefit
assessment district whose main goal is
to provide improvements and activities
which constitute and convey a special
benefit to assessed properties and
community.

In 2023 the Miracle Mile Property and Business Improvement District (MMPBID), began its transition to become the Miracle Mile Community Improvement District. Miracle Mile CID, was established under Stockton Municipal Ordinance # 2022-03-22-1211 and California Streets and Highway Code. Recognized by the IRS as a 501(c)(3) tax exempt and charitable public benefit organization. Miracle Mile CIDs initial 20-year term with renewal set for 2043.

#### cost

The assessment rate (cost to parcel owner) is based on benefit zone, building square footage and parcel square footage. The initial annual rate to each parcel is shown in the table to the right.

Assessment rates will not be subject to an increase over the current term.



Assessments Costs by Benefit Zone						
Variable	Benefit Zone 1	Benefit Zone 2	Benefit Zone 3	Benefit Zone 4		
Building Square Footage	\$ 0.13	\$ 0.07	\$ 0.11	N/A		
Lot/Parcel Size	\$ 0.13	\$ 0.07	\$ 0.11	N/A		
Linear Frontage	N/A	N/A	N/A	\$ 2.00		

## 2022-2023 budget report

INCOME	<b>MMCID 2023</b>	MMCID 2024
INCOME	Budget	Budget
TOTAL ASSESSMENT INCOME	\$230,500	\$237,161
SJC Assessment Income		\$194,034
City of Stockton		\$22,505
Stockton Unified School District		\$20,622
NON-ASSESSMENT INCOME		
Event Income	\$10,000	\$22,692
Retained Earnings		\$129,450
ARPA Grant Income	\$100,000	\$0
Harding Way Project Reimbursement		
	\$94,381	\$94,381
Interest Income	\$8	\$8
TOTAL NON-ASSESSMENT INCOME	\$204,389	\$246,531
TOTAL INCOME	\$434,889	\$483,692
EXPENSE	2023 Budget	2024 Budget
ON AL CID ENAMENCE		
CIVIL SIDEWALKS		
Maintenance & Security Service Contractors	\$139,818	\$143,520
Camera Hardware & Installation		\$80,000
		\$42,000
Camera Monitoring	¢F 000	\$42,000
Waste Management	\$5,000	\$6,634
Harding Way Reimbursement Project	\$94,381	\$94,381
ARPA Banner Pole Retrofit	\$30,000	\$0
Contract Service Mgmt	\$11,040	\$11,040
TOTAL CIVIL SIDEWALKS	\$280,239	
TOTAL DISTRICT IDENTITY-		
PLACEMAKING		
Events	\$30,000	\$0
Banner		\$10,000
Marketing & Advertising	\$50,000	\$20,800
Website & Hosting	\$800	\$832
Contract Service Mgmt	\$3,500	\$3,500
TOTAL DISTRICT IDENTITY-	\$84,300	15% \$35,132
PLACEMAKING		
ADMINISTRATION & DISTRICT		
MANAGEMENT		
Legal & Consulting Fees	\$3,000	\$1,500
Accounting Services	\$5,500	\$6,000
Liability - D&O Insurance	\$11,000	\$12,333
Storage Lease	\$1,200	\$1,200
Contract Service Management	\$39,600	\$39,600
General Administrative	\$2,500	\$2,500
ADMINISTRATION & DISTRICT		
MANAGEMENT	\$62,800	22% \$63,133
CONTINGENCY & RESERVE		
CONTINGENCY & RESERVE	\$7,550	3% \$7,852
TOTAL EXPENSE	\$434,889	\$483,692

## 2023 financial snapshot profit & loss report

INCOME	
ASSESSMENT	\$230,728.90
NON-ASSESSMENT	\$189,645.70
TOTAL INCOME	\$420,374.60
EXPENSES	
CIVIL SIDEWALK	\$175,221.54
DISTRICT IDENTITY	\$108,303.34
DISTRICT MGMT & ADMINISTRATION	\$76,432.59
TOTAL EXPENSES	\$359,957.47

#### **NET INCOME** \$60,417.13

## 2023 end of year account balances

\$158,666.31
\$0
\$158,666.31

Detailed budgets and financial reports are available on the district website in the monthly board meeting packets.



- 1,942 Dedicated Hours of Patrol
- 436 Incidents
- 482 Random Patrols
- 45 Calls To SPD/EMT made by security guards for immediate response

Ongoing collaboration efforts of the MMICD,
Mile Merchants, Hammer Head Security with
Stockton Police Department Business Watch
Program has helped stem the influx of crime and
vagrancy within the district boundary. Meeting
monthly, on the 1st Tuesday of each month,
additional resources are are made available,
including support from the District Attorney's
Office, City Code Enforcement, Behavioral
Health Services and Stockton Fire Department,
whenever necessary.

## enhanced maintenance

We continued our partnership with the Downtown Stockton Alliance in 2023. Garbage cleanup and removal is taken care

of seven days a week,
hand watering of trees
& plants happens
weekly and the curbs/
sidewalks in the entire
district are pressure
washed every month.
The maintenance crew
also handles graffiti
removal, street tree



trimming and annual pre-emergent pest abatement.



**321** 

hours spent hand watering trees & plants



9,833 bags of garbage removed



585

hours spent pressure washing sidewalks













## social media marketing year in review

+ 1,648
15% increase in followers on Instagram

>>> 2018 = 1,139 2019 = 2,264 2020 = 5,607 2021 = 7,967 2022 = 9,144

2023 = 10,793

We continued to build our social media base, on Instagram and Facebook.
All growth, non-paid, and organically achieved.

+ 446
new followers
on FaceBook

>>> 2018 = 7,274 2019 = 8,687 2020 = 9,494 2021 = 10,064 2022 = 10,424 2023 = 10,870

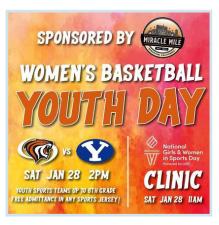


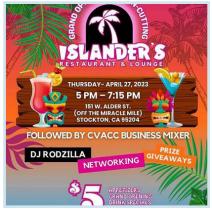
























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## 2023holiday sip and shop













Miracle Mile Candy Crawl & Boo-tique Market









En Blanc Fundraiser:
Thank you for your support!





















# a look ahead to 2024 district objectives

#### signature events scheduled

- Taste of the Mile JUNE 22
- UOP Welcome Back
   AUGUST TBD
- Miracle Mile Car Show & Concert
   SEPTEMBER 21
- Candy Crawl & Boo-Tique Market
   OCTOBER 26
- Miracle Mile Holiday Sip & Shop
   DECEMBER 7

## miracle mile pedestrian safety advocacy

- installation of new security camera system
- city parking lot resurfacing projects
- advocate for implementation of capital improvements per AB-179

## miracle mile marketing & walkability enhancements

- implement street banner program
- deepen & expand community marketing partnership
- new co-branded light pole banners





#### **ORGANIZATION NAME:**

Miracle Mile Community Improvement District

#### **MAILING ADDRESS:**

PO Box 4016 Stockton, CA 95204

#### **CONTACT INFORMATION:**

info@stocktonmiraclemile.com (209) 623-1144

#### **WEBSITE:**

www.stocktonmiraclemile.com